

# Sales Forecast Report

Debtors >Reports >Report list

Sales Forecast Report

Debtor From:

Debtor To:

Financial Year:

Year 4

Additional 12 Months:

Partially Completed:

Show Status:

Show Assembly:

Exclude Quotes:

Sales Order Only:

Available Divisions

| #  | Divisions     |
|----|---------------|
| 1  | Admin         |
| 2  | Installation  |
| 3  | MG            |
| 4  | MG            |
| 5  | Manufacturing |
| 6  | Roofing       |
| 7  | Unspecified   |
| 8  | test2         |
| 9  | test2         |
| 10 | to delete     |

Selected Divisions

| # | Divisions |
|---|-----------|
|---|-----------|

Generate

Close

|                         |                                                                                                                            |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------|
| Debtor From / Debtor To | Select a Customer/Debtor you wish to view the report from. Select the Customer/Debtor you wish to see up to in the report. |
| Financial Year          | Select the financial year you would like to pull the report for.                                                           |
| Additional 12 Months    | This allows you to forecast for an additional 12 months from now and not when back dating.                                 |
| Partially Completed     | Tick this box to include all sales orders that are not yet complete.                                                       |
| Show Status             | Tick this box to include a column that will show the current status, e.g. Sales order could be in preparation stage.       |
| Show Assembly           | Tick this box if you would like your report to include Assembly which is associated with work in an assembly line.         |
| Exclude Quotes          | Tick this box to exclude quote from your sales forecast report.                                                            |

|                         |                                                                  |
|-------------------------|------------------------------------------------------------------|
| <b>Sales Order Only</b> | Tick this box if you would like a report with sales orders only. |
|-------------------------|------------------------------------------------------------------|

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