

Sales Leads Setup

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Sales Leads Search

Sales Leads Setup

Search Add Edit Print Grid

Source Route To Market Stages Status

Code: Description: Active: ☒

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#	Code	Description	Active
1	GA	Google Ads	Yes
2	WS	Website	Yes

Sales Leads Setup

Search Add Edit Print Grid

Source **Route To Market** Stages Status

Code: Description: Active: ☒

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#	Code	Description	Active
1	EndUser	End User	Yes
2	Partner	Partner	Yes
3	Reseller	Social expenses	Yes

Sales Leads Setup

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Source Route To Market **Stages** Status

Code: Description: Active: ☒

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#	Stage	Code	Description	Active
1		Stage 0	Stage 0 : New Lead1	Yes
2		Stage 1	Stage 1 : Account Management	Yes
3		Stage 2	Stage 2 : Identify and Qualify	Yes
4		Stage 3	Stage 3 : Analyse, Influence and Develop	Yes
5		Stage 4	Stage 4 : Proposal and Tender	Yes
6		Stage 5	Stage 5 : Signed	Yes

Sales Leads Setup

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Source Route To Market Stages **Status**

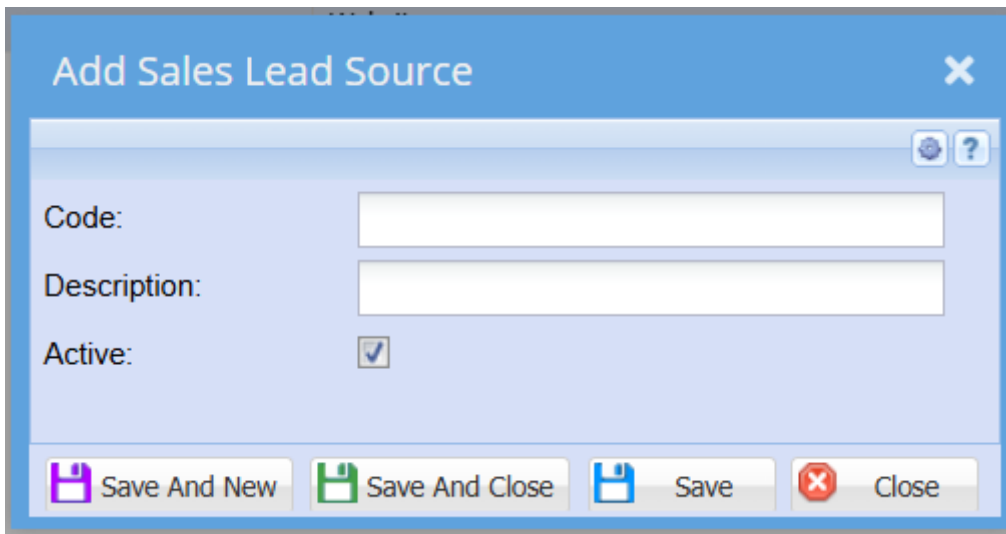
Code: Description: Active: ☒

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#	Code	Description	Active
1	COM-C	Commission Complete	Yes
2	COMM-C	Commercial Complete	Yes
3	GR	Good Rating	Yes
4	ImpCode	Import Code 123	Yes
5	ImpCodeNI	Import Code new item	Yes
6	ImpCodeNI1	Import Code new item1	Yes
7	ImpCodeNI2	Import Code new item2	Yes
8	SHIP-C	Shipping Complete	Yes
9	UI	Under Investigation	Yes
10	to delete	to delete	Yes
11	GVR	Gerrit Status	Yes

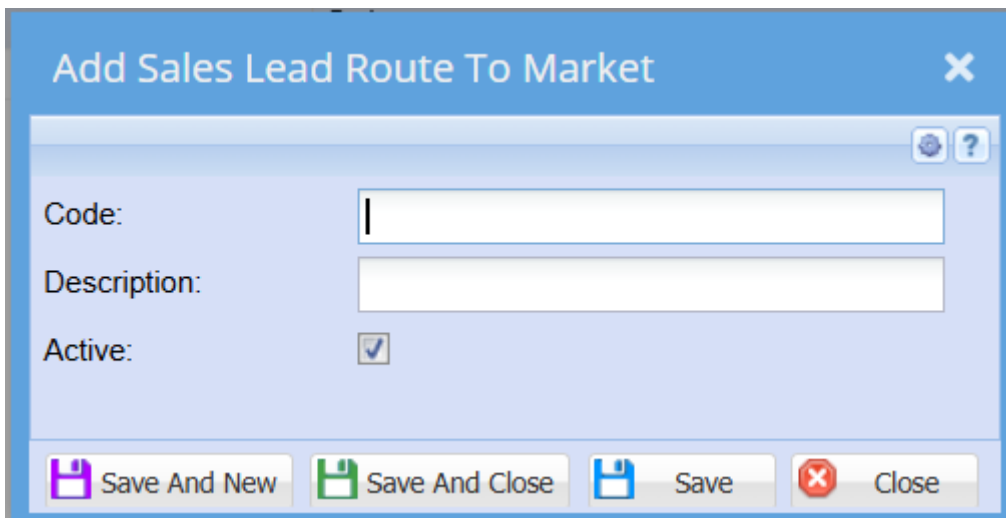
Sales Leads Setup Add

Source Tab Add



The screenshot shows a dialog box titled "Add Sales Lead Source" with a close button (X) in the top right corner. The dialog has a light blue header and a light blue body. In the top right corner of the body, there are two small icons: a gear and a question mark. The form contains three fields: "Code:" with an empty text box, "Description:" with an empty text box, and "Active:" with a checked checkbox. At the bottom, there are four buttons: "Save And New" (with a purple floppy disk icon), "Save And Close" (with a green floppy disk icon), "Save" (with a blue floppy disk icon), and "Close" (with a red X icon).

Route To Market Tab Add



The screenshot shows a dialog box titled "Add Sales Lead Route To Market" with a close button (X) in the top right corner. The dialog has a light blue header and a light blue body. In the top right corner of the body, there are two small icons: a gear and a question mark. The form contains three fields: "Code:" with a text box containing a single vertical bar character, "Description:" with an empty text box, and "Active:" with a checked checkbox. At the bottom, there are four buttons: "Save And New" (with a purple floppy disk icon), "Save And Close" (with a green floppy disk icon), "Save" (with a blue floppy disk icon), and "Close" (with a red X icon).

Stages Tab Add

Edit Sales Lead Stages

Code:

Stage 0

Description:

Stage 0 : New Lead1

Active:

☒

 Save And New

 Save And Close

 Save

 Close

Status Tab Add

Edit Sales Lead Status

Code:

Description:

Active:

☒

 Save And New

 Save And Close

 Save

 Close